

**Minutes from the Oct. 1, 2007 phone call with Harvey Schneider
And with Chris Mackay and John Schindler
And with Helena Solo-Gabriele and Hasan Abdel Fattah**

Please add comments if any. This document is two pages.

- Chris expressed the concern over the potential costs in conveyors quoted with Premier Tech. The two conveyors + freight are quoted at over \$35k (\$33k + estimate of \$2500 for freight – install not included). This brings the projected cost to over \$115k for the system - \$30k over the sales price (based on a earlier, simpler system), and we need some concession to reduce costs.
- Chris requested concessions regarding the options of receiving wood from only one chute from line A, and reducing the maximum piece size to 3'x3'. By going back to the previous plans of taking 1 chute from line A and another from line B, we could shorten the main conveyor from 25' to 13'. If we could reduce the maximum piece size to 3'x3', this would allow us to use narrower conveyors, and with the combination of narrower and a shorter main conveyor we suspect these could reduce the cost down to the mid \$20's (k). We did not know the cost of the smaller conveyors, but we could look into it to provide a quote if it was deemed feasible.
- Harvey said he wanted the system to include both chutes from line A. Using both chutes from line A will bump up the volume of throughput. He expressed concern that the system may not be able to keep up with the wood from the chutes. If we put the system in and the throughput is low – the report would be bad.
- Harvey suggested the issue of partnership with Erin/Premier Tech, and the huge marketing potential to be made with the system. He said through talking with Premier Tech, some arrangement could potentially bring down the cost of the conveyors.
- Harvey would prefer that we use Premier Tech as a conveyor supplier. He used them because of their quality. He could have done it himself, but the quality was worth the money. He paid more to get it done right. He said it would be worth it for us to pay the extra money, and it would be “a drop in the bucket” compared to what we would gain from the system.
- Harvey said Tom Gunter didn't want to provide the conveyors because he didn't think it would work. Chris said that was interesting, because Tom told him that he was too busy for the job.
- Regarding the issue of reduced piece size, Harvey said that 3' would be the smallest maximum size that could be allowed, but only if the length maximum was longer. He would prefer the system to handle longer 3'x5' pieces over wider 4'x4' pieces, and that the wider pieces could be put down into the second bay.
- Chris said that he would talk to Rick about the 3'x5' option and look into the feasibility of the system handling the larger pieces.
- We discussed the piece lengths of line B. Harvey said that the largest pieces dropped from line B would mostly be 2x4's 12" long, maybe up to 18" long.

- Harvey expressed some uncertainty regarding the layout of the system, and there was some confusion over what drawings he had received. Chris said he would email him drawings of the layout.

Action Items:

- Chris was to give Harvey layout drawings – done
- Chris was to look into the feasibility of longer pieces (5') – in process
- Harvey would talk to Premier Tech about reducing the price of conveyors.